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RETAIL PRICE LIST

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The Coe, Converse
& Edwards Co.

Nurserymen



Fort Atkinson,

Wisconsin



TERMS

The Prices in this list are for goods delivered at the purchaser's nearest railroad station all charges prepaid, except by special agreement, and any such agreement must be duly entered on the order.


Cash on Delivery.

We Pack Carefully and agree to replace free any stock that fails to reach the customer in good, healthy condition if notified immediately on arrival of such stock. We further agree, should any tree or plant sold by us prove untrue to name, that we will replace same free of charge or return purchase price. It is mutually agreed between the purchaser and ourselves that we are not to be held liable for a greater sum than was originally paid for stock.

Freedom From Disease.—Our Nursery is inspected each year and we hold a certificate showing our stock to be free from injurious insect pests, a copy of which accompanies each shipment.

Parcel Post, C. O. D.

Many small orders can be sent direct in this way, if the purchaser so desires. Orders to be sent Parcel Post, C. O. D., must amount to at least \$2.00.



Retail Price List
of
**The Coe, Converse
& Edwards Co.**
NURSERYMEN

Fort Atkinson, Wisconsin

STRAWBERRIES

“Do not sell Strawberry Plants for Fall Delivery.”

No gardener or fruit grower plants Strawberries in the fall.

Our Strawberry plants are all freshly dug at time of shipment. Varieties marked (Per) have perfect blossom and will fruit when planted alone. Those marked (Imp) have imperfect flowers and will not fruit when planted alone, but must have some of the perfect flowering sort planted with them—one-third to one-half is about the proportion.

Varieties

Per 25, 75c	Per 100, \$2.00	Per 1000, \$12.00
Aroma (Per)	Senator Dunlap (Per)	
Dr. Burrell (Per)	Warfield (Imp)	
Paul Jones (Imp)	Beaver (Per.)	

Special Varieties

Per 25, \$1.00	Per 100, \$3.00	Per 1000, \$20.00
Finch (Per)	Gibson (Per)	
Blakemore (Per)	Red Gold (Per)	
Premier (Per)		

Fall Bearing

Per 25, \$2.00	Per 100, \$4.00	Per 1000, \$30.00
Mastodon (Per)	Progressive (Per)	

RASPBERRIES

No order accepted for less than six plants of one variety. On our tip varieties as far as possible we furnish 2-yr. plants. Where we cannot furnish 2-yr. will furnish strong tips. On the sucker varieties we furnish strong plants.

Per 12, \$2.50

Per 25, \$4.00

Per 100, \$14.00

Per 1000, \$80.00

Sucker Varieties

Cuthbert (Red)
Golden Queen (Yellow)
St. Regis (Red)
Chief (Red)
Latham (Red)

Tip Varieties

Cumberland (Black)
Plum Farmer (Black)
Columbian (Purple)

CHIEF

Reasons why Chief is a Leader: Extra Early. (10 or 12 days earlier than Latham). Heavy yielder, Excellent Quality, Perfectly Hardy, Disease Resistant, Healthy Bushes, and Easy to Grow. This is taken from reports of the Minnesota Plant Breeding Farm and leading growers in that state.

BLACKBERRIES

No order accepted for less than six plants of one variety.

Per 12, \$2.50

Per 25, \$4.00

Per 100, \$15.00

Eldorado
Snyder

Lucretia Dewberry

CURRANTS

2-yr. No. 1 Plants

Each, 50c

Dozen, \$4.00

100, \$30.00

Cherry
Fays Prolific
Perfection (75c)

White Grape
Wilder

Owing to quarantine regulations, we have discontinued the growing and handling of Black Currants, also, Yellow Flowering Currants.

GOOSEBERRIES

2-yr. No. 1 Plants

Each, 50c

Dozen, \$4.00

100, \$30.00

Columbus (\$1.00 each)
Downing

Josselyn

GRAPES**2-yr. No. 1 Plants**

Each, 50c	Dozen, \$4.00	100, \$25.00
Alpha		Concord (Black)
Agawam (Red)		Delaware (Red)
Brighton (Red)		Moore's Early (Black)
Beta (Black)		Niagara (White)
Campbells Early (Black)		Worden (Black)
Clinton (Black)		

ASPARAGUS**2-yr. No. 1 Plants**

Per 25, \$1.00	Per 100, \$3.00	Per 1000, \$15.00
Conovers Colossal		Mary Washington
Col. Mammoth White		Palmetto

RHUBARB

Each, 35c	Per 12, \$3.50	Per 100, \$20.00
Victoria		Linnaeus

HORSE RADISH

Dozen, 75c	Per 100, \$5.00
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STANDARD APPLE TREES

Plant an Apple tree for its blossom—its fruit—its shade.

Those varieties marked (a) are of first degree of hardiness and are adapted for northern latitudes where extreme hardiness is the first consideration.

Those marked (b) are recommended for general planting in latitude of central and southern Wisconsin.

Those marked (c) near Lake Michigan and in the protected locations.

Select 5-6 ft. Trees

Each, \$1.00	Dozen, \$10.00	100, \$75.00
XX Grade—Each, \$1.25	Dozen, \$14.00	
4-5 ft. each 75c	Dozen, \$8.00	100, \$50.00

Ben Davis (c)	*N. W. Greening (b)
Cortland (c)	Northern Spy (c)
*Duchess (a)	P. W. Sweet (c)
*Delicious (b)	Patten Greening (a)
*Forest Winter (a)	Pewaukee (c)
*Fameuse or Snow (b)	Red Astrachan (b)
Gano (c)	*Salome (b)
Grimes Golden (c)	*Tolman Sweet (b)
Golden Russet (c)	Tetofsky (a)
Jonathan (c)	*Windsor (b)
Liveland (a)	Wolf River (b)
Longfield (a)	*Wealthy (a)
*McIntosh (b)	Winesap (c)
Malinda (a)	*Yellow Transparent (a)
Maiden Blush (c)	

- RASPBERRIES -

We are reducing the prices on all Raspberries with the exception of the Columbian, (Purple). The Columbian price is to remain the same as last year.

12 plants-----	\$ 2.00
25 plants-----	\$ 3.25
50 plants-----	\$ 6.00
100 plants-----	\$12.00

Special Varieties

Each \$1.50 Three for \$4.00

Anoka Haralson Dolga Crab

NOTE:—For the benefit of the customer, sell those marked with (*).

Forest Winter

The following is taken from the May issue of The Wisconsin Horticulture:

“Mr. F. B. Sherman of Edgerton, who is a prominent fruit grower, says that his best money maker is the Forest Winter apple. Ten trees of Forest Winter have made more money for him than three times that many Mc Intosh.

The Forest Winter matures late in the season and is a sweet apple. Some of Mr. Sherman's neighbors think it is better than the Delicious. It is a good keeper and he has no trouble in disposing of all he can produce. It yields very well in his orchard.”

Crab Apples

Each, \$1.00 Dozen, \$10.00

Florence (a) Sweet Russet (a)
Hyslop (a) Whitney (a)

CHERRIES**First Class 4-6 ft.**

Each, \$1.25 Dozen, \$14.00 100, \$100.00

3-4' Each, \$1.00 Dozen \$10.00 100, \$75.00

Early Richmond Wragg
Eng. Morello Compass Cherry Plum
L. Montmorency Zumbra Cherry Plum

Sweet cherries will not succeed in Wisconsin. We can furnish Black Tartarian and Gov. Wood—\$2.00 each.

PLUMS (5-6 ft.)**Hansen's Hybrids**

Each, \$1.00 Dozen, \$10.00 100, \$75.00

Opata Sapa

NEW VARIETIES OF HARDY PLUMS

That will put plum growing on an entirely new basis in the Northwest.

Each, \$1.25 Dozen, \$14.00 100, \$100.00

Burwood Tonka
Elliott Underwood
Loring Waneta
Monitor

Japanese and European Plums

No. 1—5-6 ft.

Each, \$1.50

Dozen, \$16.00

Abundance (Jap)

Lombard

Burbank (Jap)

Moore's Arctic

Bavays Green Gage

Yellow Gage

Bradshaw

PEARS

2-yr. No. 1—5-6 ft.

Each, \$1.25

Dozen, \$14.00

100, \$100.00

Anjou

Lawrence

Bartlett

Seckel

Flemish Beauty

Vermont Beauty

Kieffer

Mendel

Can furnish Dwarf Trees of these varieties at the same price.

NUT TREES

The trees we offer have been transplanted one or more times.

Black Walnut	-----5-6 ft.	\$2.00
Black Walnut	-----6-8 ft.	2.50
Butternut	-----5-6 ft.	2.00
Butternut	-----6-8 ft.	2.50

SHADE AND ORNAMENTAL TREES

All Nursery Grown and No. 1

NOTE: To avoid any misunderstanding regarding the sizes and grades of trees, we make the following explanation: The 6 to 8 foot grade takes in trees that are 6 feet and over up to 8 feet, but does not include the 8 foot trees. The 8 to 10 foot grade takes in those that are 8 feet and over and under 10 feet, but not the 10 foot, and so on through all grades. For example, should you wish a tree 10 feet high and 1½ inches in diameter (or caliper) you must order the 10 to 12 foot tree; 1½ to 2 inch, as the 8 to 10 foot grade does not include the 1½ inch or 10 foot trees.

Ash (Fraxinus)

	Each	Doz.	Per 100
Am. White or Green, 6 to 8 ft. --	1.50	15.00	
Am. White or Green, 8 to 10 ft. --	2.00	20.00	

Birch (Betula)

European White, 6 to 8 ft. -----	2.00
European White, 8 to 10 ft. ----	2.50
Cut Leaf Weeping, 5 to 6 ft. ----	3.00
Cut Leaf Weeping, 6 to 8 ft. ----	4.00
Cut Leaf Weeping, 8 to 10 ft. ---	5.00

Box Elder (See Maple)**Catalpa**

	Each	Doz.	Per 100
Speciosa, 6 to 8 ft. -----	1.50		
Speciosa, 8 to 10 ft. -----	2.00		
Speciosa, 2 inch -----	4.00		
Bungeii, 1 yr. head -----	4.00		
Bungeii, 2 yr. head -----	5.00		

Crab (Pyrus)

Bechtel's Double Flowering			
2-3 ft. -----	1.50		
3-4 ft. -----	2.00		
4-5 ft. -----	2.50		

Elm (Ulmus)

For street planting, there is no tree that equals the Elm. It is a fairly rapid grower, hardy and healthy.

Am. White, 6 to 8 ft., 7-8 to 1 in.	1.25	14.00	100.00
Am. White, 8-10 ft., 1 to 1¼ in.	1.75	18.00	125.00
Am. White, 8-10 ft., 1¼-1½ in.	2.00	22.00	
Am. White, 1½-1¾ in. -----	3.00	32.00	
Am. White, 1¾-2 in. -----	4.00	45.00	
Am. White, 2-2¼ in. -----	5.00	58.00	
Am. White, 2¼-2½ in. -----	6.00	70.00	
Am. White, 2½-2¾ in. -----	8.00		
Moline Elm, 6 to 8 ft. -----	2.00	20.00	
Moline Elm, 8 to 10 ft. -----	3.00	30.00	
Moline Elm, 1¼ in. -----	3.50	35.00	
Moline Elm, 1½ in. -----	4.00	45.00	
Moline Elm, 1¾-2 in. -----	5.00		
Vase Elm, 6-8 ft. -----	2.00	20.00	
Vase Elm, 8 to 10 ft. -----	3.00	30.00	
Vase Elm, 1¼ in. -----	3.50	35.00	
Vase Elm, 1½ in. -----	4.00	45.00	
Vase Elm, 1¾-2 in. -----	5.00		

Larger sizes priced on applications.

Camperdown Elm, 5-6 ft., Grafted \$5.00 each

Hackberry 6/8 each \$2.50

Horse Chestnut (Buckeye)

5 to 6 ft. -----	3.00		
6 to 8 ft. -----	5.00		

Honey Locust (Gleditsia)

Honey Locust, 5 to 6 ft. -----	1.00		
Honey Locust, 6 to 8 ft. -----	1.50		
Globe Locust, 2 yr. head -----	5.00		

Linden (Tilia)

Am. Basswood, 6 to 8 ft. -----	2.00	20.00	
Am. Basswood, 8 to 9 ft. -----	2.50	22.00	
Am. Basswood, 9 to 10 ft. -----	4.00		

**IF YOU DO NOT FIND IT LISTED IN
THIS BOOK, DO NOT SELL IT.**

Maple (Acer)

	Each	Doz.	Per 100
Ash Leaf or Box Elder, 6 to 8 ft.	1.25	12.50	75.00
Ash Leaf or Box Elder, 8-10 ft. --	1.50	15.00	
Ash Leaf or Box Elder 1 ¼ to 1 ½ in. Caliper -----	2.50	28.00	
Ash Leaf or Box Elder 1 ½ to 2 in. Caliper -----	3.50	38.00	
Silver or Soft Maple, 6 to 8 ft. --	1.00	10.00	75.00
Silver or Soft Maple, 8 to 10 ft. _	1.75	17.50	
Silver or Soft Maple, 1 ¼-1 ½ in.	2.50	25.00	
Silver or Soft Maple, 1 ½-2 in. --	3.50		
Silver or Soft Maple, 2-2 ½ in. caliper -----	5.00		
Weirs Cut Leaf, 6 to 8 ft. -----	2.00		
Weirs Cut Leaf, 8 to 10 ft. -----	2.50		

Skinner's Cut Leaf Maple—Foliage finer cut than Weirs. Sizes and prices the same as Weirs.

Norway Maple

6 to 8 ft. -----	2.50
8 to 10 ft. -----	3.00
8 to 10 ft., 1 ½-1 ¾ in. -----	5.00

Schweidler or Red Leaf Maple

6 to 8 ft. somewhat branched ---	5.00
8 to 10 ft. somewhat branched --	7.00
8 to 10 ft. 1 ¼-1 ½ in. -----	10.00

We have some very nice trees to offer this season, of both Norway and Schweidler Maple.

Sugar or Hard Maple

A nice lot of this splendid tree, not as rapid a grower as some. There is, however, nothing better when fully matured.

Sugar or Hard, 6 to 8 ft. -----	2.50	28.00
Sugar or Hard, 8 to 10 ft. -----	3.50	35.00
Sugar or Hard, 1 ½ inch -----	5.00	
Sugar or Hard, 2 inch -----	6.00	

Mulberry (Morus)

Russian Mulberry, 5 to 6 ft. ----	1.00	11.00
Russian Mulberry, 6 to 8 ft. ----	1.50	16.00
Weeping Mulberry, 5 to 6 ft. stems		
1 yr. heads -----	4.00	
2 yr. heads -----	5.00	

Mountain Ash (Sorbus)

European Mt. Ash, 5 to 6 ft. ----	1.50
European Mt. Ash, 6 to 8 ft. ----	2.00
European Mt. Ash, 8 to 9 ft. ----	3.00

Oak (Quercus)

Burr Oak, 6 to 8 ft. -----	5.00
Pin Oak, 6 to 8 ft. -----	5.00
Red Oak, 6 to 8 ft. -----	5.00

Poplar (Populus)

	Each	Doz.	Per 100
Bolleana, 6 to 8 ft. -----	2.00		
Bolleana, 8 to 10 ft. -----	2.50		
Carolina, 6 to 8 ft. -----	1.00	10.00	75.00
Carolina, 8 to 10 ft. -----	1.50	15.00	100.00
Carolina, 1¼ to 1½ in. -----	2.00	22.00	
Carolina, 1½ to 2 in. -----	3.00	34.00	
Lombard, 6 to 8 ft. -----	1.25	14.00	
Lombard, 8 to 10 ft. -----	1.75	18.00	
Silver, 6 to 8 ft. -----	1.50		
Silver, 8 to 10 ft. -----	2.50		
Simoni, 6 to 8 ft. -----	1.50		

Sycamore (Platanus)

American, 6 to 8 ft. -----	3.00
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Thorn (Crataegus)

Coccinea, 3 to 4 ft. -----	2.00
Crus-Galli, 3 to 4 ft. -----	2.00
Pauls Dbl. Scarlet, 3 to 4 ft. ----	2.50

Tree of Heaven (Alianthus)

Glandulosa, 5 to 6 ft. -----	2.00
Glandulosa, 6 to 8 ft. -----	3.00

Willow (Salix)

Golden, 6 to 8 ft. -----	1.00	11.00
Golden, 8 to 10 ft. -----	1.50	16.00
Laurel Leaf, 6 to 8 ft. -----	1.00	11.00
Laurel Leaf, 8 to 10 ft. -----	1.50	16.00
Nioba Golden Weeping, 6 to 8 ft. --	1.00	11.00
Nioba Golden Weeping, 8-10 ft. _	1.50	16.00
Wisconsin Weeping, 6 to 8 ft. --	1.50	16.00
Wisconsin Weeping, 8 to 10 ft. --	2.00	22.00

Evergreens

All our Evergreens are nursery grown and have been transplanted one or more times.

Many planters do not use the care necessary for success in handling evergreens and for this reason we do not make a free replacement on evergreen losses.

Arbor Vitae (Thuya)

Dug WITHOUT a Ball of Dirt.

American, 10 to 12 in. -----	.35	3.50	28.00
American, 12 to 18 in. -----	.50	5.00	40.00
American, 18 to 24 in. -----	.75	7.50	
American, 2 to 3 ft. -----	1.25	12.50	

Pine (Pinus)

Dug WITHOUT a Ball of Dirt.

Scotch Pine, 18 to 24 in. -----	1.00	11.00
Scotch Pine, 2 to 3 ft. -----	1.50	16.00
White Pine, 18 to 24 in. -----	1.50	16.00
White Pine, 2 to 3 ft. -----	2.50	28.00

Spruce (Picea)
Dug WITHOUT a Ball of Dirt

	Each	Doz.	Per 100
Black Hills, 12 to 18 in. -----	1.00	11.00	
Black Hills, 18 to 24 in. -----	1.50	15.00	
Norway, 12 to 18 in. -----	.50	5.00	40.00
Norway, 18 to 24 in. -----	.75	8.00	65.00
Norway, 2 to 2½ ft. -----	1.25	14.00	

Evergreens dug with a ball of dirt and burlaped.

The following list of Evergreens are selected specimens and will be dug and delivered with a ball of dirt. Trees handled in this way and properly cared for are very sure to succeed.

	Each	Doz.	Per 100
Arbor Vitae			
American, 2 to 3 ft. -----	3.00		
American, 3 to 4 ft. -----	5.00		
American, 4 to 5 ft. -----	7.00		
Golden, 2 to 3 ft. -----	7.00		
Golden, 3 to 4 ft. -----	10.00		
Globe, 12 to 15 in. -----	2.00		
Globe, 15 to 18 in. -----	3.00		
Pyramid, 2 to 2½ ft. -----	4.00		
Pyramid, 2½ to 3 ft. -----	5.00		
Pyramid, 3 to 4 ft. -----	8.00		
Pyramid, 4 to 4½ ft. -----	10.00		
Pyramid, 4½ to 5 ft. -----	12.00		
Siberian, 12 to 18 in. -----	4.00		
Siberian, 18 to 24 in. -----	5.00		
Siberian, 2 to 3 ft. -----	7.00		
Fir			
Balsam, 2 to 3 ft. -----	4.00		
Balsam, 3 to 4 ft. -----	6.00		
Concolor, 2 to 3 ft. -----	10.00		
Concolor, 3 to 4 ft. -----	12.00		
Douglas, 2 to 3 ft. -----	6.00		
Juniper (Juniperus)			
Cannarti, 2 to 2½ ft. -----	7.00		
Cannarti, 3 to 4 ft. -----	8.00		
Chinensis Pyramidalis, 2 to 3 ft. -----	7.00		
Chinensis Pyramidalis, 3-3½ ft. -----	9.00		
Chinensis Pyramidalis, 3½-4 ft. -----	11.00		
Communis, 18 to 24 in. spread --	5.00		
Communis, 2 to 3 ft. spread ----	6.00		
Communis Aurea, 18 to 24 in. spread -----	6.00		
Elegantissima, 2 to 2½ ft. -----	10.00		
Elegantissima, 2½ to 3 ft. -----	12.00		
Horizontalis, 18 to 24 in. -----	4.00		
Horizontalis, 2 to 3 ft. spread --	5.00		
Glauca, 2 to 3 ft. -----	7.00		
Glauca, 3 to 4 ft. -----	9.00		
Glauca, 4 to 5 ft. -----	12.00		

	Each	Doz.	Per 100
Pfitzeriana, 18 to 24 in. -----	4.00		
Pfitzeriana, 2 to 2½ ft. -----	5.00		
Pfitzeriana, 2½ to 3 ft. -----	8.00		
Pfitzeriana, 3 to 3½ ft. -----	10.00		
Savin, 12 to 15 in. spread -----	3.00		
Savin, 18 to 24 in. spread -----	4.00		
Savin, 2-3 ft. -----	6.00		
Tamariscifolia, 15 to 18 in. spread	6.00		
Tamariscifolia, 18 to 24 in. spread	8.00		
Virginiana, 2 to 3 ft. -----	4.00		
Virginiana, 3 to 4 ft. -----	6.00		
Virginiana, 4 to 5 ft. -----	8.00		

Pine (Pinus)

Austrian, 2 to 3 ft. -----	6.00
Austrian, 3 to 4 ft. -----	8.00
Mugho, 12 to 15 in. -----	3.00
Mugho, (Dwarf) 15 to 18 in. ----	4.00
Mugho, (Dwarf) 18 to 24 in. ----	5.00
Scotch, 2 to 3 ft. -----	3.50
Scotch, 3 to 4 ft. -----	5.00
White, 2 to 3 ft. -----	5.00
White, 3 to 4 ft. -----	8.00
White, 4 to 5 ft. -----	12.00

Spruce (Picea)

Black Hills, 2 to 2½ ft. -----	4.00
Black Hills, 2½ to 3 ft. -----	6.00
Black Hills, 3 to 4 ft. -----	7.50
Colorado Green, 2 to 3 ft. -----	5.00
Colorado Blue, 2 to 2½ ft. -----	15.00
Colorado Blue, 2½ to 3 ft. -----	18.00
Colorado Blue, 3 to 4 ft. -----	25.00

Koster, 4 ft. and up sold only according to specimens selected, from \$50.00 up.

Norway, 2 to 3 ft. -----	2.50
Norway, 3 to 4 ft. -----	4.00
Norway, 4 to 5 ft. -----	8.00

Tsuga, (Canadian Hemlock) 18-24 in. ----- 5.00

Tsuga, (Canadian Hemlock) 2 to 3 ft. ----- 7.00

Yew (Taxus)

Cuspidata (Jap. Yew) 18-24 in.	9.00
Cuspidata (Jap Yew) 2 ft. -----	10.00
Cuspidata (Brevifolia) 12 in. ----	6.00
Cuspidata (Brevifolia) 15 in. ----	9.00

FLOWERING AND ORNAMENTAL SHRUBS

Prices given are for shrubs of the proper size for transplanting. Varieties vary in size and habit of growth. Some at 2 feet are as fully developed as others at 3 and 4 feet. Where extra heavy plants are wanted, add 25c to the price of each.

	Each	Doz.	Per 100
Aronia Arbutifolia, 2 to 3 ft. ----	1.25	14.00	
Aronia Melanocarpa, 2 to 3 ft. --	1.00	11.00	

	Each	Doz.	Per 100
Acer, Ginnale, Sib. Maple, 2-3 ft.	1.00	11.00	
Acer, Ginnale, Sib. Maple, 3-4 ft.	1.50	16.00	
Acacia (Moss Locust) 2 to 3 ft.	1.00	11.00	
Almond DbL. Pink, 2 to 3 ft. ----	1.00	11.00	
Almond DbL. White, 2 to 3 ft. ----	1.00	11.00	
Aralia Pentaphylla, 2 to 3 ft. ----	1.00	11.00	
Aralia Spinosa, 3 to 4 ft. -----	1.50	16.00	
Barberry Box, 12 to 15 in. -----	.75	8.00	
Barberry (Japanese) Red, 12 to 15 in. -----	1.00	11.00	
Barberry (Japanese) Red, 15 to 18 in. -----	1.25	14.00	
Barberry Thunbergii, 10 to 12 in.	.25	2.50	18.00
Barberry Thunbergii, 15 to 18 in.	.35	3.50	25.00
Barberry Thunbergii, 18 to 24 in.	.50	5.00	35.00
Barberry Thunbergii, 2 ft. -----	.75	7.50	60.00

There is nothing better for a low hedge than the Thunberg Barberry. It requires very little trimming, foliage is brilliant in the Fall and the red berries are attractive all Winter.

Beauty Bush (Kolkwitzia Amabilis) 18-24 in. -----	1.25		
Beauty Bush (Kolkwitzia Amabilis) 2-3 ft. -----	1.50		
Buckthorn (Common) 12-18 in.	Trans.		20.00
Buckthorn (Common) 18-24 in.	Trans.		25.00
Buckthorn (Common) 2-3 ft. ----	.50	5.00	40.00
Calycanthus Florida, 18-24 in. --	1.25		
Chionanthus (White Fringe) 18-24 in. -----	2.00		
Clethra Alnifolia, 18-24 in. -----	1.25		
Cotoneaster Acutifolia, 12-18 in.	.40	4.00	30.00
Cotoneaster Acutifolia, 18-24 in.	.60	6.00	40.00
Cotoneaster Acutifolia, 2-3 ft. --	.75	7.50	

Cornus (Dogwood)

Elegantissima, 2 to 3 ft. -----	1.50	16.00	
Lutea, 2 to 3 ft. -----	.75	7.50	
Spaethii, 2 to 3 ft. -----	1.50	16.00	
Siberica, 2 to 3 ft. -----	.75	7.50	
Currant Alpine, 18 to 24 in. ----	.75	7.50	

Deutzia

Pride of Rochester, 2 to 3 ft. ----	1.00	11.00	
Gracilis, 18 to 24 in. -----	1.00	11.00	

Euonymus (Strawberry Tree)

Am. Burning Bush, 2 to 3 ft. ----	1.50	16.00	
Alatus, 18 to 24 in. -----	1.25	14.00	
Alatus, 2 to 3 ft. -----	1.50	16.00	

Eleagnus (Oleaster)

	Each	Doz.	Per 100
Angustifolia, Russian Olive, 2 to 3 ft. -----	.75	7.50	
Angustifolia, Russian Olive, 3 to 4 ft. -----	1.00	11.00	

Elder (Sambucus)

Common, 2 to 3 ft. -----	.75	7.50	
Golden, 2 to 3 ft. -----	.75	7.50	
Golden, 3 to 4 ft. -----	1.25	12.50	
Red Berried, 2 to 3 ft. -----	1.00	10.00	
Cut Leaf, 2 to 3 ft. -----	.75	7.50	

Forsythia (Golden Bell)

Intermedia, 2 to 3 ft. -----	.75	7.50	
Suspensa, 2 to 3 ft. -----	1.00	11.00	

Fringe

Fringe (Purple) 18 to 24 in. ----	1.50		
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Hydrangea

Arborescens, Grandiflora, 18 in. -	.75	7.50	
Arborescens Grandiflora, XX ----	1.00	10.00	
Paniculata Grandiflora, 2-3 ft. --	1.00	10.00	
Paniculata Grandiflora, XX ----	1.25	14.00	
Paniculata Grandiflora, Tree Form, No. 1 -----	2.50		

Hippophae (Sea Buckthorn)

Hippophae Rhamnoides, 2-3 ft. --	1.00	11.00	
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Hazelnut

Hazelnut (Common) 2-3 ft. ----	1.00		
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Honeysuckle (Bush Lonicera)

Bella Albida, (White) 2-3 ft. ----	.75	7.50	50.00
Bella Albida, (White) XX -----	1.00	11.00	65.00
Grandiflora, 2-3 ft. -----	.75	7.50	50.00
Grandiflora, XX -----	1.00	11.00	65.00
Morrowi, 18-24 in. -----	.75	7.50	50.00
Morrowi, 2-3 ft. -----	1.25	12.50	75.00
Pink Tar., 2-3 ft. -----	.75	7.50	50.00
Pink Tar., XX -----	1.00	11.00	65.00

High Bush Cranberry

High Bush Cranberry, 2-3 ft. ----	1.00	10.00	
High Bush Cranberry, 3-4 ft. ----	1.25	14.00	
High Bush Cranberry, American 2-3 ft. -----	1.00	10.00	

Lilac (See Syringa)**Philadelphus (Commonly known as Syringa)**

Coronarius, 2-3 ft. -----	.75	7.50	50.00
Golden Leaf, 18-24 in. -----	1.50	16.00	
Grandiflora, 2-3 ft. -----	.75	7.50	50.00
Lemoine, 2-3 ft. -----	.75	7.50	
Virginal, 18-24 in. -----	1.00	11.00	
Virginal, 2-3 ft. -----	1.50	16.00	

Prunus (Ornamental Plums)

	Each	Doz.	Per 100
Newport (Red Leaf) 2-3 ft. ----	1.25		
Newport (Red Leaf) 3 to 4 ft. --	1.50		
Pissardi, 3-4 ft. -----	2.00		
Triloba, 2-3 ft. -----	1.00		
Triloba, 3-4 ft. -----	1.50		

PRUNUS TRILOBA

This is more desirable than the Flowering Almond. It blooms at the same season. The flower is similar in appearance. It is a stronger grower and hardier.

Privet (Ligustrum)

Amoor River North 12-18 in., 2 Canes -----	.20	2.00	15.00
Amoor River North 12-18 in., 3 Canes -----	.25	2.50	18.00
Amoor River North 18-24 in., 2 Canes -----	.25	2.50	18.00
Amoor River North 18-24 in., 3 Canes -----	.30	3.00	22.00
Amoor River North 2-3 ft., 4 Canes -----	.40	4.00	30.00
Regals, 18-24 in. -----	.50	5.00	38.00

Quince

Quince Japan, 18-24 in. -----	1.25	14.00
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Rhodotypos

Rhodotypos Kerroides, 2-3 ft. ---	1.00	11.00
Syringa (See Philadelphus)		

Syringa (Commonly known as Lilacs)

Common Purple, 2-3 ft. -----	.75	7.50
Common Purple, 3-4 ft. -----	1.00	10.00
Common White, 2-3 ft. -----	1.00	10.00
Common White, 3-4 ft. -----	1.25	14.00
Japonica, 2-3 ft. -----	1.50	16.00
Japonica, 3-4 ft. -----	2.00	
Rothomagensis (Better than Persian) 2-3 ft. -----	1.00	10.00
Rothomagensis (Better than Persian) 3-4 ft. -----	1.25	14.00

Named Varieties

Belle de Nancy (Dbl.), 2-3 ft. ---	1.50	16.00
Belle de Nancy (Dbl.), 3-4 ft. --	2.00	
Chas. Joly, 2-3 ft. -----	1.50	16.00
Chas. Joly, 3-4 ft. -----	2.00	
Chas. X (Single), 2-3 ft. -----	1.50	16.00
Chas. X (Single), 3-4 ft. -----	2.00	
Ludwig Spaeth (Single), 2-3 ft.	1.50	16.00
Ludwig Spaeth (Single), 3-4 ft.	2.00	
Marie le Graye (Single), 2-3 ft.	1.50	16.00
Marie le Graye (Single), 3-4 ft.	2.00	

	Each	Doz.	Per 100
Mad. Cassimer Perier, 2-3 ft. -----	1.50	16.00	
Mad. Cassimer Perier, 3-4 ft. -----	2.00		
Mad. LeMoine (Dbl.), 2-3 ft. -----	1.50	16.00	
Mad. LeMoine (Dbl.), 3-4 ft. -----	2.00		
Pres. Grevey (Dbl.), 2-3 ft. -----	1.50	16.00	
Pres. Grevey (Dbl.), 3-4 ft. -----	2.00		
Villosa (Single), 2-3 ft. -----	1.00	10.00	
Villosa (Single), 3-4 ft. -----	1.50		

Snowball

Snowball Common, 2-3 ft. -----	1.00	11.00	
Snowball Common, 3-4 ft. -----	1.50	16.00	

Spirea

Arguta, 2-3 ft. -----	1.00	11.00	
Anthony Waterer, 12-18 in. -----	1.00	11.00	85.00
Anthony Waterer, 18-24 in. -----	1.25	14.00	100.00
Billardi, 2-3 ft. -----	1.00	11.00	
Bethlehemensis, 2-3 ft. -----	1.00	11.00	
Collosa Alba, 15-18 in. -----	1.00	11.00	
Frobelli, 12-18 in. -----	.75	8.00	55.00
Frobelli, 18-24 in. -----	1.00	11.00	85.00
Opulifolia, 2-3 ft. -----	.75	7.50	50.00
Opulifolia Aurea, 2-3 ft. -----	.75	7.50	50.00
Prunifolia, 2-3 ft. -----	1.00	11.00	
Sorbifolia, 2-3 ft. -----	1.00	11.00	
Thunbergi, 18-24 in. -----	1.00	11.00	
Van Houttei, 2-3 ft. -----	.75	8.00	50.00
Van Houttei, 3-4 ft. -----	1.00	11.00	65.00
Van Houttei, XXX -----	1.50	16.00	

The Van Houttei, while one of the oldest, is yet one of the most popular shrubs in the list. Is good for borders, hedges and single specimens.

Snowberry (Symphoricarpos)

White, 2-3 ft. -----	.75	7.50	50.00
Red, 2-3 ft. -----	.75	7.50	50.00

Sumac (Rhus)

Common, 2-3 ft. -----	.75	7.50	
Staghorn, Typhina, 2-3 ft. -----	.75	7.50	
Cut Leaf, 2-3 ft. -----	1.00	11.00	

Tamarix

Amurensis, 2-3 ft. -----	.75	7.50	
Amurensis, 3-4 ft. -----	1.00	10.00	

Viburnum

Dentatum, 2-3 ft. -----	1.00	11.00	75.00
Lantana, 2-3 ft. -----	1.25	14.00	85.00
Opulus (See High Bush Cranberry)			
Opulus Sterilus (See Snowball)			
Lentago -----	1.00	10.00	

Weigela (Diervilla)

	Each	Doz.	Per 100
Eva Rathke, 18-24 in. -----	1.00	11.00	
Eva Rathke, 2-3 ft. -----	1.50	16.00	
Rosea, 2-3 ft. -----	1.00	11.00	
Varigated Leaf, 2-3 ft. -----	1.00		

Witch Hazel (Hamamelis)

Virginica -----	1.00	11.00	
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CLIMBING VINES**(Good Strong Plants)****Ampelopsis (Ivy)**

Quinquefolia, Am. Ivy, 2 yr. ----	.75	8.00	
Engelmanii, 2 yr. -----	.75	7.50	
Engelmanii, 3 yr. -----	1.00	10.00	
Veitchi (Boston Ivy) -----	1.00	11.00	
Veitchi XX (Boston Ivy) -----	1.25	13.00	
Aristolochia Siphon, Dutchman's Pipe -----	2.00		

Bittersweet

Celastrus Scandens -----	.75	7.50	
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Trumpet Flower

Tecoma Radicans -----	1.00	11.00	
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Clematis 2 yr. No. 1

Jackmanii, Purple -----	1.50		
Henryii, White -----	1.50		
Mad. Ed. Andre, Red -----	1.50		
Coccinea, Red -----	1.00		
Paniculata, White -----	1.00		
Paniculata, White, XX -----	1.25		
Virginiana, White -----	1.00		

Lonicera (Honeysuckle Vine)

Halls Japan -----	1.00	10.00	
Scarlet Trumpet -----	.75	7.50	
Matrimony Vine -----	.75	7.50	
Myrtle (Vinca Minor) -----	.25	2.50	

Wisteria

(Purple) -----	1.00	11.00	
(Purple) XX -----	1.50	15.00	

ROSES**Strong Field Grown Plants**

Price unless noted -----	1.00	11.00	
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Varieties marked H. P. are Hybrid Perpetual. Those marked H. T. are Hybrid Teas. These are not as hardy as the H. P. but are freer bloomers.

American Beauty H. P. (Deep Pink)

Alfred Colomb H. P. (Crimson)

Baron Bonstetten H. P. (Dark Red)
 Clio H. P. (Satiny Pink)
 Clothilde Soupert H. P. (Pink) \$1.25
 Early of Dufferin H. P. (Dark Red)
 Frau Karl Druschki H. P. (White)
 Gruss an Teplitz H. T. (Bright Scarlet Crimson)
 Gen. Jacqueminot H. P. (Red)
 Gen. Washington H. P. (Crimson)
 Hermosa Ben. (Pink) \$1.25
 J. B. Clark H. P. (Deep Scarlet)
 John Hopper H. P. (Bright Rose)
 La France H. T. (Pink) \$1.25
 Magna Charta H. P. (Pink)
 Margaret Dickson H. P. (White)
 M. P. Wilder H. P. (Cherry Red)
 Paul Neyron H. P. (Pink)
 Prince Cam. de Rohan H. P. (Dark Red)
 Soliel de Or (Yellow) \$1.25
 Ulrich Brunner H. P. (Bright Red)

Miscellaneous

Baby Rambler (Crimson)
 Baby Rambler (Pink)
 Baby Rambler (White)
 Harrison Yellow
 Hugonis \$1.25
 Mad. Plantier (White)
 Persian Yellow
 Sweet Brier \$1.25

Moss Roses

Blanch Moreau (White)
 Crested Moss (Deep Pink)
 Henry Martin (Red)
 Salet (Light Rose)

Climbing Roses

Baltimore Belle (Blush)
 Climbing American Beauty (Pink)
 Crimson Rambler (Red)
 Dorothy Perkins (Pink)
 Excelsa (Red)
 Flower of Fairfield (Red)
 Paul's Scarlet (Red)
 Queen of Prairie (Pink)
 Seven Sisters (Pink)
 Tausendschoen (Pink)
 White Dorothy Perkins
 Wichuriana (Single White)
 Yellow Rambler

Hybrid Rosa Rugosa

Amelia Gravereaux (Red)
 Blanch de Coubert (White)
 Conrad F. Meyer (Pink)
 F. J. Grootendorst (Red)
 Pink Grootendorst Rose
 Hansa (Red)
 Sir Thos. Lipton (White)
 Rosa Rugosa Rubra (Single Pink) \$0.75 Each,
 \$8.00 Doz.

SELL STRAWBERRIES FOR SPRING PLANTING ONLY.

HARDY PERENNIALS

	Each	Doz.	Per 100
Price unless noted -----	.40	4.00	30.00

NOTE:—Those which have an (R) after them are especially adapted to Rockery Work.

Achillea (The Pearl)	Lily of Valley Pips 15c
Aquilegia	Linum Perenne (R)
Asclepias Tuberosa	Lupines, White, Blue
Aster	Lychnis
Astilbe 50c	Meehan Mallow, Red, Pink,
Bleeding Heart 75c	White 50c
Boltonia	Monarda
Campanula 50c	Physostegia
Coreopsis	Platycodon
Delphinium	Poppy, Oriental 50c
Dianthus Caesius (R)	Pyrethrum Hybridum
Digitalis	Pyrethrum Ulignosum
Erinus Alpinus (R)	Rudbeckia-Golden Glow
Funkia 50c	Rudbeckia Purpurea
Gaillardia	Salvia
Gypsophila Paniculata	Saponaria (R)
Gypsophila Repens (R)	Scabiosa
Hardy Garden Pink	Sedum—6 Varieties (R)
Helianthus	Shasta Daisy
Hemerocallis	Sweet William
Henchera Sanguinea (R)	Thymus Lanuginosus (R)
Hollyhock	Veronica
Lily of Valley Clumps	Yucca

MEMORIAL DAISY: (Elder Daisy)

This is an improved strain of Hardy Daisy that blooms just when flowers are needed for Memorial Day. Of good size, on Single Stem, Fine for Cut Flowers.

IRIS

	Each	Doz.	Per 100
Prices -----	.40	4.00	30.00

Is known under various names, (Fleur de Lis) (German Iris) (Liberty Iris) (Lilies). This is a very free bloomer, thrives in all soils and comes into bloom about Decoration Day and lasts for some time. The following are all distinct and choice varieties.

Augustina, Yellow and Bronze
Celeste, Light Blue
Caprice, Rose Red
Florentina Alba, Nearly White
Her Majesty, Pink
Mad. Chereau, White edged Blue
Parasensis, Dark Blue
Pumila, Low, Dark Blue, Early
Rhein Nixe, White and Violet Blue
Sherwin Wright, Golden Yellow
Walhalla, early, Blue

JAPAN IRIS

	Each	Doz.	Per 100
Prices -----	.75	7.50	50.00

Blooms later in the season than the other Iris.
Thrives best in a moist location.

SIBERIAN IRIS

Prices -----	.50	5.00
Purple, White.		

HARDY LILIES

Prices, 50c each;	\$5.00 per doz.
Regal	Canadense
Tigrinum single	Candidum
Tigrinum double	Superbum
Candidum must be planted in the Fall.	

PEONIES

(Good Strong Plants)

Prices unless noted -----	1.00	11.00	70.00
Baroness Schroeder (White Shad- ed Pink) -----	1.50		
Couronne d' Or (Creamy White)			
Edulis Superba (Dark Pink)			
Eugenie Verdier (Light Pink)			
L Eclantante (Dark Red)			
Karl Rosenfield (Dark Velvety Red) -----	1.50		
Felix Crusse (Bright Red)			
Festiva Maxima (White)			
Mad. Lebon (Deep Pink)			
Perfection (Dark Pink)			
Pres. Taft (Very Fine Pink) ----	1.50		
Officinalis Rubra (Early Red) --	1.50		
Sarah Bernhard (Apple Blossom Pink) -----	2.00		
Double Peonies not named in White, Pink and Red -----	.75		

PHLOX

(Strong Field Grown Plants)

Prices -----	.40	4.00	30.00
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Varieties

Annie Cook (Light Pink)
 B. Compte (Dark Red)
 Champs Elysee (Dark Purple)
 Eclairer (Rosy Magenta)
 Ferd. Cortez (Red)
 Mrs. Jenkins (White)
 Miss Lingard (White, Lilac Eye)
 Pantheon (Pink)
 Richard Wallace (White, Pink Eye)
 Ryndstrom (Deep Pink)
 Reinlander (Salmon Pink)
 Sir Ed. Landseer (Bright Crimson)
 Von Hockberg (Deep Crimson)
 Sublata Rose (Pink)
 Sublata (White)

BULBS AND TUBERS

All of the following must be dug in the fall before the ground freezes and be stored in a frost-proof place.

CANNAS

	Each	Doz.	Per 100
Prices -----	.35	3.50	25.00
Indiana, (Orange) 6 ft. Green Leaf			
King Humbert, (Red) 4 ft. Bronze Leaf			
Pillar of Fire, (Red) 6-8 ft. Green Leaf			
Mrs. Alf. Conard, (Pink) 4 ft. Green Leaf			
City of Portland, (Pink) 3½ ft. Green Leaf			
Wabash, (Pink) 4 ft. Bronze Leaf			
Wyoming, (Orange) 7 ft. Bronze Leaf			

DAHLIAS

Mixed -----	.35	3.50
Cactus, Decorative, Show, Fancy and Pompon -----	.50	5.00
Peony Flowered -----	.75	8.00

GLADIOLUS

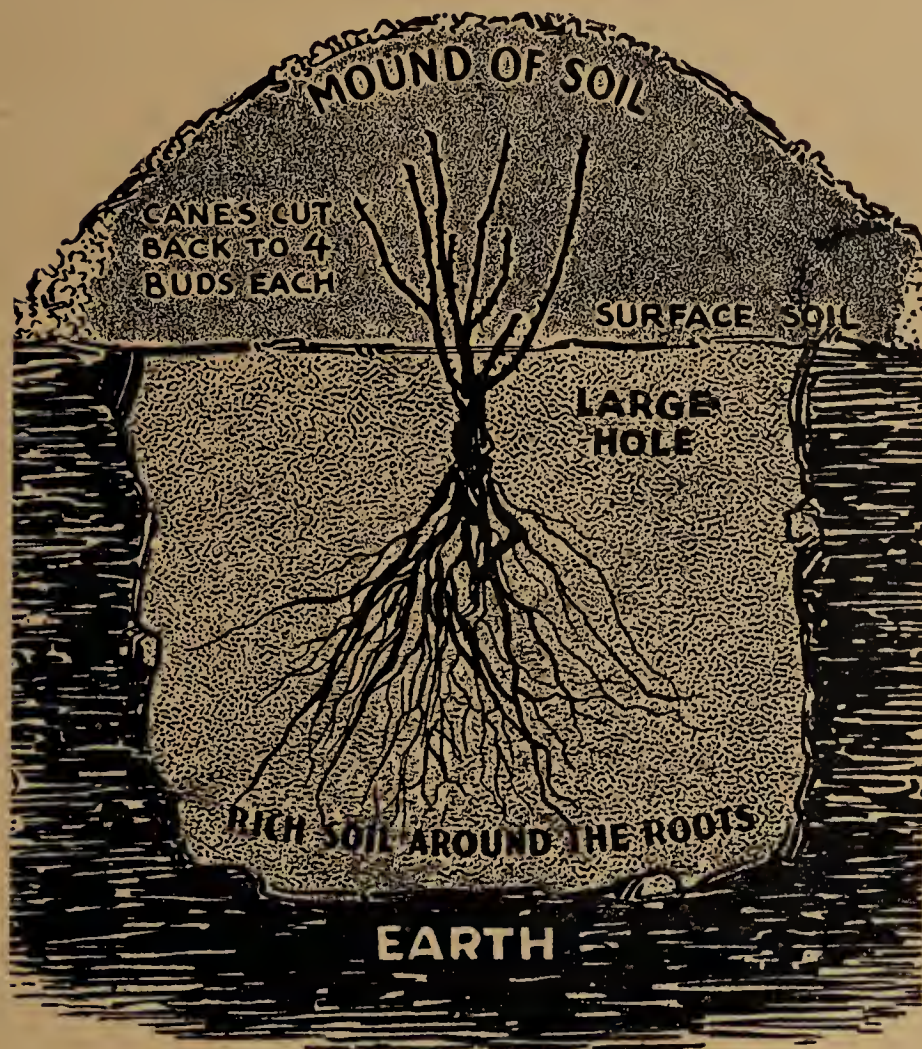
Price named sorts -----	.35	3.50	25.00
Price Mixed -----	.15	1.50	12.00
Anna Eberius (Purple)	Lily White (White)		
America (Pink)	Mrs. Dr. Norton (Pink and White)		
Black Hawk (Red)	Mrs. Francis King (Red)		
Baron Hulot (Blue)	Panama (Pink)		
Crimson Glow (Crimson)	Peace (White)		
Gold Drop (Yellow)	Prince of Wales (Salmon Pink)		
Hally (Salmon)	Princepine, (Scarlet)		
Hereda (Mauve)	Rose Ash, (Old Rose)		
Ida Van (Orange Red)	Schwaban, (Yellow)		
Le Marechal Foch (Light Pink)			

HEDGES AND SCREENS

The following are suitable for hedges and screens.
The larger sizes will be found elsewhere in the list.

	Doz.	Per 100
Barberry Thunbergi, 12-15 in. -----	2.50	18.00
Barberry Thunbergi, 15-18 in. -----	3.50	25.00
Barberry Thunbergi, 18-24 in. -----	5.00	35.00
Buckthorn common seedling, 12-18 in. ---	1.50	10.00
Buckthorn common seedling, 18-24 in. ---	2.00	15.00
Buckthorn common seedling, 2-3 ft. -----	3.50	25.00
Caragana Arborescens, 12-18 in. -----	1.50	10.00
Caragana Arborescens, 18-24 in. -----	2.00	15.00
Cotoneaster Acutifolia, 12-18 in. -----	4.00	30.00
Cotoneaster Acutifolia, 18-24 in. -----	6.00	40.00
Honeysuckle Pink Tartarian, 18-24 in. ---	4.50	35.00
Honeysuckle Pink Tartarian, 2-3 ft. -----		50.00
Honeysuckle White Tartarian, 18-24 in. --	4.50	35.00
Honeysuckle White Tartarian, 2-3 ft. ---		50.00
Honeysuckle Morrowi, 18-24 in. -----		50.00
Honeysuckle Morrowi, 2-3 ft. -----		75.00
Russian Mulberry seedlings, 18-24 in. ----	1.50	10.00
Russian Mulberry seedlings, 2-3 ft. -----	3.00	20.00
Privet Amoor R. N., 2 canes, 12-18 in. ---	2.00	15.00
Privet Amoor R. N., 3 canes, 12-18 in. --	2.50	18.00
Privet Amoor R. N., 2 canes, 18-24 in. ---	2.50	18.00
Privet Amoor R. N., 3 canes, 18-24 in. ----	3.00	22.00
Privet Amoor R. N., 4 canes & up, 2-3 ft.	4.00	30.00
Rosa Rugosa Rubra, 18-24 in. -----	7.00	50.00
Russian Olive, 18-24 in. -----	3.50	25.00
Spirea Van Houttei, 18-24 in. -----		30.00
Spirea Van Houttei, 2-3 ft. -----		50.00

HOW TO PLANT ROSES



The secret of success in planting roses is First, to cut back the tops severely; Second, to water the plants thoroughly; Third, to cover the newly set plants with a mound of soil.

Do not expose their roots to sun or wind, to dry out.

Prune all the canes so that not more than four buds remain on a cane. This is very important.

Put in the plant and half fill the hole with top-soil. Do not use manure. Tramp the soil down hard and pour in four gallons of water.

Next draw a mound of soil up over the bush, fully 6 to 10 inches high, thus burying the bush completely and protecting the canes from drying out before growth begins.

Allow mound of soil to remain until the new growth has pushed through it fully six inches, then hoe the mound down gradually.

When planting roses in the fall, mulch the mounds with straw or strawy manure after the first hard freeze.

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THE COE, CONVERSE & EDWARDS COMPANY GUARANTEE

A free replacement will be made of any stock that is given proper planting and care, and fails to grow the first season after planting, EXCEPT EVERGREENS. Those will be replaced at half-price, provided we are notified of the loss by October 1st after delivery.

MEMORANDUM

MEMORANDUM



SPECIAL INSTRUCTIONS TO OUR SALESMEN

Do not vary from the prices in this list and sell only varieties that are listed.

Do not make extravagant statements to obtain orders. It is always better to do more than we promise than to promise more than we can do.


Be sure all orders are dated and always leave an **Exact Duplicate** of the order as sent to us with the purchaser. The order and duplicate must agree to be legal.

Have the purchaser place his name and Post Office address in the proper place and you re-write the name **very plainly** at the bottom of the order and also sign your name as salesman.

It is very important that the **place of delivery, post office, R. F. D. or street number** is plainly written. Mistakes in any of these items often cause delay and extra expense at time of delivery.

Work your territory thoroughly, making the delivery at one point as large as possible.

Do not sell less than 6 trees or plants at dozen rates, or less than 50 at hundred rates.



Number of Trees or Plants to Set An Acre



The following table shows the number of trees or plants required to fill an acre of ground when planted at the given distances apart—in feet:

3x1½	9680
3½x2	6222
3x4	3630
3x5	2904
3x7	2074
4x2	5445
4x4	2722
4x5	2178
8x6	908
8x8	680
10x10	435
18x18	134
20x20	108
25x25	69
30x30	48

If this table does not give the distances you desire to plant, divide 43,560 the number of square feet in an acre, by the number of square feet each tree or plant will occupy.